







Wyandanch Rising Update

LI Regional Planning Council





November 2, 2017







Presentation Outline

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Introduction - More than a Real Estate Project

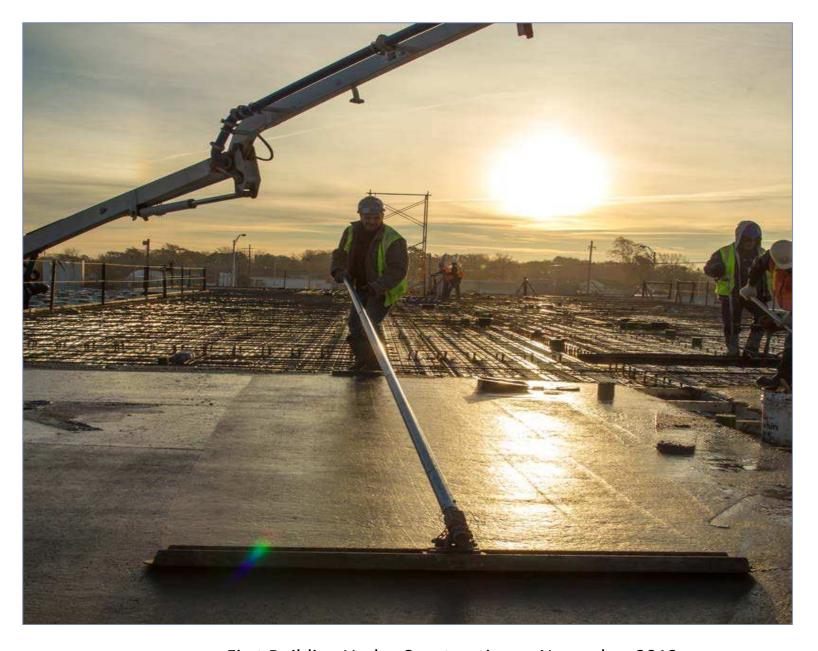


Ground breaking 40 Station Drive July 2013

Introduction - Wyandanch Rising



Ribbon Cutting 40 Station Drive April 2015



First Building Under Construction - November 2013

Background - Visioning and Planning

Wyandanch Rising – The Beginning

- Town of Babylon & Wyandanch Community Partnership
- The Vision For Transit Oriented Smart Growth and Community Revitalization





Background - Visioning and Planning

Planning Resources and Funding Sources

- Town Investment
- NYS Dept of State Brownfield Opportunity Area Spotlight Community designation
 - Funding for Planning and Form Based Code creation
- US Green Building Council Affordable Green Neighborhood Grant
- LI Regional Economic Development Council designation Project of Regional Significance
- Federal Transit Administration funding for planning and design of MTA Intermodal Facility

P3 Process - Master Developer Selection



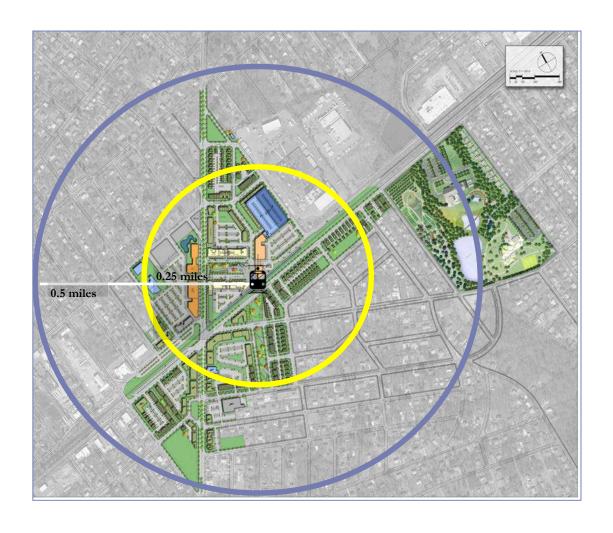
Planning Strategies

- Mixed-use residential and commercial community centered around a public plaza; overall site
 design approach, and particularly the Station Plaza and adjacent public space at its center
 guided by principles of new urbanism
- Walkability, pedestrian-focused streets and varying scales and diversity of civic open spaces
- Station Plaza, the central park of the community, was carefully designed to provide
 aesthetically pleasing community amenities such as a sparkling fountain and a public ice
 skating rink. The Plaza is programmed for events including cultural arts fairs and holiday fests
- Consolidation and relocation of parking fields located adjacent to LIRR Station and development of 920 car MTA parking facility, new LIRR station supporting the MTA's 2nd track project, 3rd track and East Side Access projects that will provide enhanced transit access to points east and west
- Environmentally sustainable practices, LEED silver certified buildings



Public Skating Rink Opened December 2016

40 Acre Master Plan





Public Park Opened Spring 2016

- Construction of new infrastructure to support up to 800 housing units, 120,000 square feet of office and retail space, and the development of community facilities, including a health center, a Head Start facility, and a public plaza
- Over \$66 million of Federal, State and local funding used to design and construct infrastructure, roads, sewers, and open spaces
- New Station Plaza Park & Skating Rink completed Spring 2016



LIRR Wyandanch Station Parking Garage

- New 920 car MTA parking facility completed Summer 2015
- New LIRR Wyandanch Station and 2nd Track; scheduled completion August 2018
- Redevelopment of Geiger Lake Park, a 27-acre park located within one-half mile of Phase
 1; completion 2017

Location & Transit Convenience



Location & Transit Convenience

- LIRR Line: Ronkonkoma line services on average roughly 27,000 passengers daily
- LIRR Ridership: On a daily basis, the Wyandanch station services roughly 4,000 passengers
- Convenient connection to Suffolk County Transit Bus S23, S2A, S2B







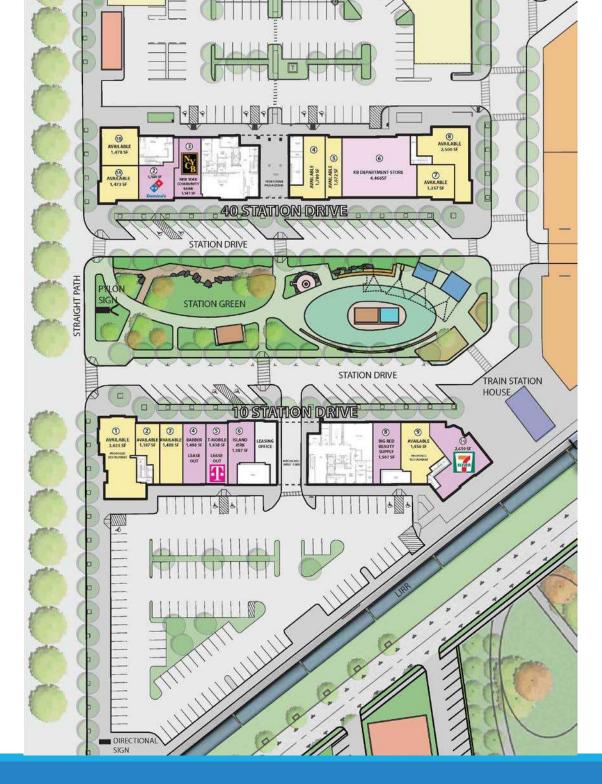
Master Plan Update



Development Plan	n — Northeast Quadrant Planned / Actual
A (40 Station Drive)	Residential & Retail – Completed 2015 9% Tax Credit – Affordable & Market Fully Occupied – 91 Units 17,500 sf retail – 50% leased
B (10 Station Drive)	Residential & Retail – Completed 2016 4% Tax Credit – Affordable & Market Fully Occupied – 86 Units 17,550 sf retail – 35% leased
C & D	Health & Wellness Center (Hudson River Healthcare & YMCA Pre-Development
E ₁	Residential 9% Tax Credit – Affordable & Market–124 Units
E ₂	Residential – 60 Units Pre-Development (Subject to E_1 Approval)
E _R	Civic/Community Use Planned Community Center Pre-Development (Subject to E ₁ Approval; Anticipated Start 1/2018)
F_1	Residential Planned 125 Units
F ₂	Residential Planned 125 Units
G	Residential Planned 80 Units
Н	Residential/Senior Independent Living Pre-Development – 90 Units (Anticipated Start 03/2018)



Development Plan – Phase 1A



Private investment and NYS partners and tax credit equity investment

Buildings Completed:

40 Station Drive – \$39 million

10 Station Drive – \$39 million

Lenders and Equity Sources to date:

Albanese Org., Castagna Realty, Capital One, Signature Bank, Hudson Housing Capital

Public Partners:

NYSHCR, NYSESD, NYSERDA, Suffolk County, Town of Babylon, Town of Babylon IDA

Total Projected Development Cost

\$500 Million

Workforce Development – Construction Careers

Goal: Agreement with Town to Hire at least 12 apprentices for Buildings A & B for total of **12,000 hours.** (Equivalent to approx. 10% of Major Subcontractor labor force.)

Requirements: Workers completed the Town's First Source Referral System

Key to Success: P3, Subcontractor Buy In -Pre Contract Award & Continued tracking

Achievements:
17 Apprentices Hired from the community;
26,054 hours worked;
As of 3/2016, 12 workers continued in Construction Career and 1 worker self employed in landscaping business





40 Station Drive Completed 2015



10 Station Drive Completed 2016

Residential Apartment Features & Finishes

Apartments are offered at both affordable and market rates designed with the highest quality and architectural detail, with sizes ranging from studio to three bedroom. Spacious dwellings include:

- Granite countertops
- Elegantly-appointed wood cabinetry
- Generous closet space
- Spacious layouts with open plan kitchens
- Stainless steel Energy Star appliances

- In-residence bicycle storage
- High-efficiency central heating & air conditioning
- LEED Silver Certified







Neighborhood Retail

Specific efforts to identify locally based retail operations that may seek new or expanded opportunities

Robust leasing activity with several tenants open and planned to open in the near

future

















CDCLI'S COLLECTIVE IMPACT



CDCLI invests in the housing and economic aspirations of individuals and families by providing solutions that foster and maintain vibrant, equitable, and sustainable communities.













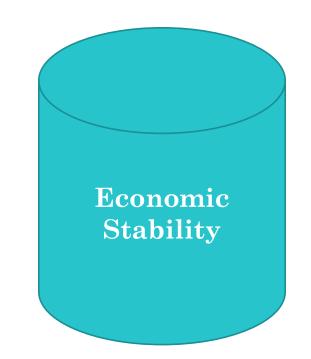


www.cdcli.org

CDCLI: OUR THREE PILLARS



Community Development and Housing for All



Continue to build the organization as a leader in innovation, integrity and relevance.







ANNUALLY WE ASSIST OVER 19,000 LONG ISLANDERS



CDCLI'S COLLECTIVE IMPACT

This year alone:

46 First Time Home Buyers

700+ distressed homeowners receive counseling

50+ families will receive critical home repairs

\$11,000,000 in mortgages provided to first time homebuyers

344 Homes Weatherized

5,869 Rental Subsidies Provided

225 Families will graduate from the Financial Fitness program

\$1.3 billion into the economy since our inception





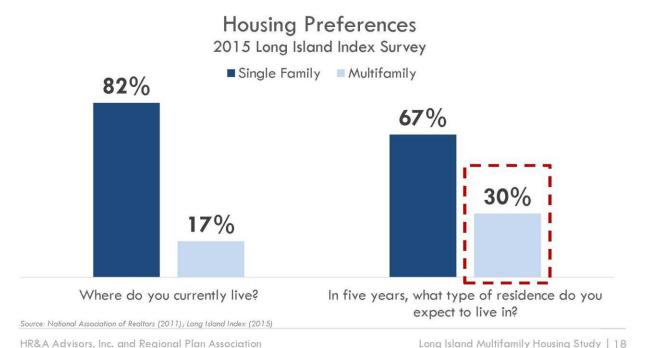


LONG ISLANDERS LOOKING AHEAD



Multifamily housing production on Long Island is not keeping pace with residents' changing preferences.

In only five years, nearly one-third of Long Island residents expect to live in multifamily housing, a significant shift from the proportion of residents currently living in such units.





NeighborWorks



CDC Housing Costs

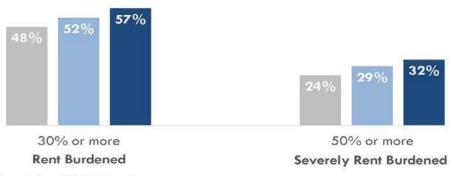


... and high housing costs are greatly burdening Long Island residents.

A greater proportion of Long Island residents are rent burdened, paying more than 30% of their incomes towards housing, and severely rent burdened, paying more than 50% of their household incomes towards housing, outpacing both national and New York City averages.

Gross Rent as a Percentage of Household Income





Source: American Community Survey (2014), U.S. Census Bureau

HR&A Advisors, Inc. and Regional Plan Association

Long Island Multifamily Housing Study | 13

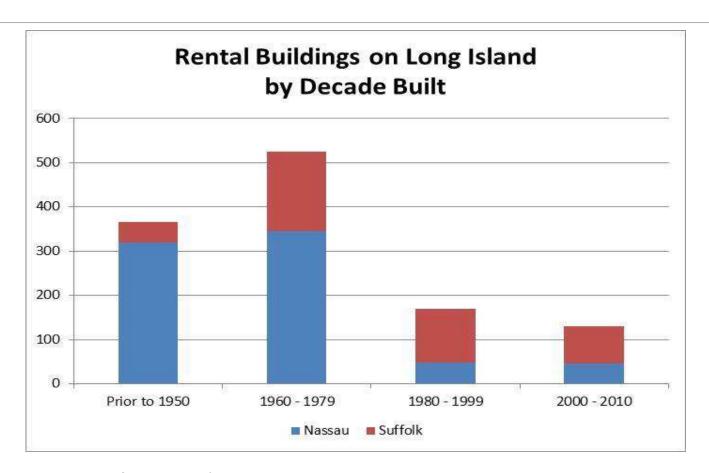






CURRENT RENTAL UNITS





44% of today's rentals were built in the 20 years from 1960-1979 -LI Index









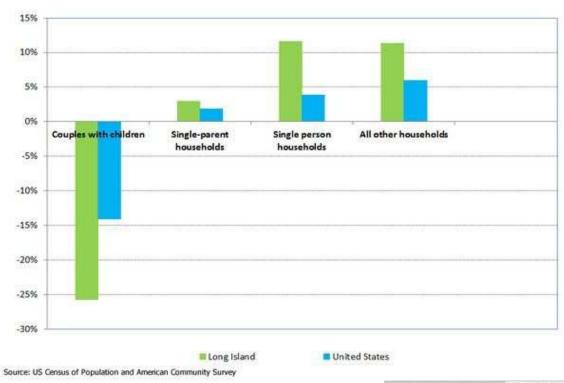




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WHO MAKES UP LI TODAY?

Change in Share of Family Type, 1970-2013

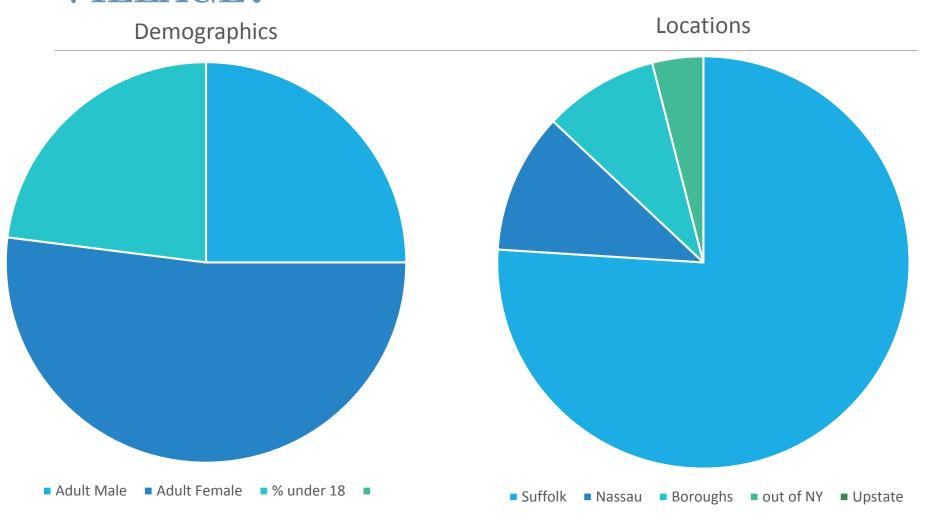








WHO MAKES UP WYANDANCH VILLAGE?













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WYANDANCH VILLAGE

119 units of Affordable Housing

Mix of Funding Sources

- -Housing and Community Renewals
 - -Low-income Tax Credits
 - -Middle-income Tax Credits
 - -Private Equity
 - -Syndicators
 - -Suffolk County
 - -Town of Babylon IDA
 - -Empire State Development
 - -LI Regional Economic Development Council







WYANDANCH VILLAGE











Building E1 – January 2018 Commencement In Partnership with CDC LI



Proposed Town Resource Center (E3)

20 Station Drive - Health & Wellness Center

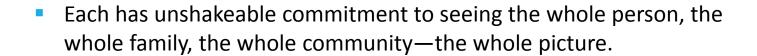
Drawing communities together around health and well being.





FOR YOUTH DEVELOPMENT FOR HEALTHY LIVING FOR SOCIAL RESPONSIBILITY

- Two organizations with a common mission and a commitment to healthy living are anchoring 20 Station Drive in a state of the art Health & Wellness Center.
- Each views health and wellness education, social responsibility, and advocacy as central to their definition of success.





Strategies used by each tell award-winning, best-in-class success stories.
 Combined, the Y and HRHCare bring over 200 years of unwavering commitment to excellence and access for all.





HRHCare Overview



From Left to Right: Willie Mae Jackson, Pearl Woods, Rev. Jeannette Phillips, Anne K. Nolon, Mary Woods.

In the early 1970s, a group of four women, fondly referred to as the Founding Mothers, spearheaded the efforts of fellow community members and religious leaders to address the lack of accessible and affordable health care services. in Peekskill, one of the Hudson River Region's poorest cities. With a small federal grant, the Peekskill Area Ambulatory Health Center. In the 40 years since then, the Health Center, now known as HRHCare, has grown into a network of 30+ health centers.

HRHCare in Suffolk County



In 2014, at the request of NYDOH and local county officials, HRHCare transitioned seven county-run primary care centers into HRHCare centers. The county clinics faced severe budget cuts and impending closures, which would have left 60,000 patients without care and 500 employees without jobs. HRHCare assumed ownership and refurbished and modernized the facilities and optimized operations to be consistent with federal productivity standards for FQHCs. In the transition of one center alone, Suffolk county saved \$3 million and HRHcare provided enhanced services to community members at lower costs.

See: https://nyshealthfoundation.org/our-grantees/grantee-profile/hudson-river-healthcare

Wyandanch

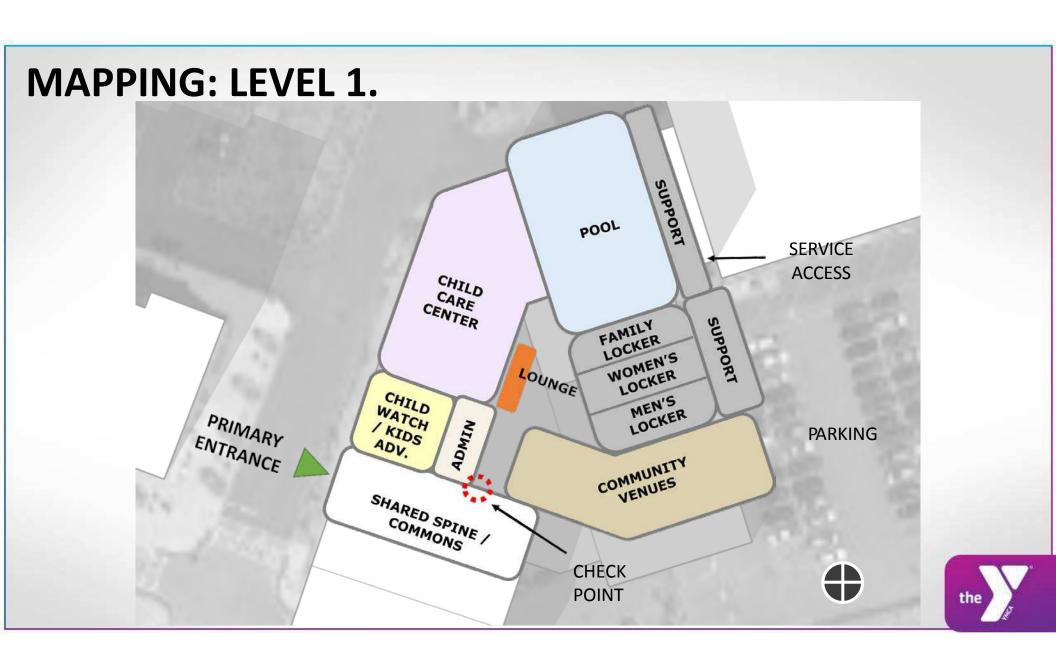


- HRHCare assumed operations of the Martin Luther King Jr.
 Health Center in Wyandanch in 2014
- Current health center exists in aging, retrofitted grocery store near Wyandanch train station; serves 7,978 patients through 28,371 visits
- Space was inadequate to meet patient needs and did not support integrated services
- In 2016 HRHCare received Capital Restructuring Finance Program (CRFP) funding from the New York Dept. of Health, including match funds from Suffolk county, to create a new health center in Wyandanch within the Wyandanch Rising complex

Integrated Health & Wellness Center with YMCA

- Given co-location with YMCA of Long Island, want to use opportunity to support integrated health and wellness center
- Preliminary Concept
 - Patient programming
 - Rx for Health program
 - Diabetes prevention
 - ❖ Joint case conferencing between HRHCare clinicians and wellness coaches
 - Healthy cooking demonstrations
 - Design
 - Shared space, active design principles
 - Potential shared space could include approximately 3200 square foot lobby, meeting rooms, staff areas, etc.
 - Employee Wellness
 - Subsidized memberships, daycare
 - Enabling technology





20 STATION DRIVE.



COSTS	\$38.73 MILLION
YMCA	\$18.8 mm
HRH	\$16 mm
LIMHOF	\$2.4 mm
COMMERCIAL	\$ 1.53 mm



Business Sustainability

The Range of Likely Membership Units for a Y at or near Wyandanch Plaza and the Train Station with a *modern-era* YMCA with strong VAP (Visibility, Accessibility and Parking) Factors should do as well as and quite likely better than all existing YMCA of Long Island branches (exceeding 4500 units)

- The GillWright Group



YMCA'S IN PARTNERSHIP.



INTRODUCTION

- The YMCA partnership with Hudson River Health Care (HRH) is next in a long line of YMCA community partnerships.
- Historically, YMCA centers have been woven into the fabric of US communities. As new communities emerge, including planned developments, and as existing communities are re-developed, YMCAs are again critical to the social infrastructure.
- As an approach, the synergies modeled for this partnership type have proven beneficial in expanding the mission and service delivery of YMCAs while also re-positioning existing communities.
- The inclusion of YMCA membership centers amidst retail and commercial offerings of new residential / mixed-use developments have stimulated growth, and the pace of growth, in Planned Urban Developments nationwide.



THE YMCA HEALTHY LIVING CENTER IN **WYANDANCH: PROGRAMS FOR ALL**



CHRONIC DISEASE PREVENTION & RECOVERY PROGRAMS

- Y Diabetes Prevention Program
- LiveSTRONG at the YMCA (Cancer Survivor Program)
- Enhance Fitness (Strength for Seniors)
- Moving for Better Balance (Fall Prevention)
- Healthy Weight & Your Child

FAMILY ACTIVITIES CHILD WATCH

CULTURAL & PERFORMING ARTS

YOUTH & ADULT SPORTS AND RECREATION



DIVERSITY & INCLUSION



AQUATICS

- Swim Lessons
- **Lap Swimming**
- Family Swim

PRE-TEEN & TEEN PROGRAMS

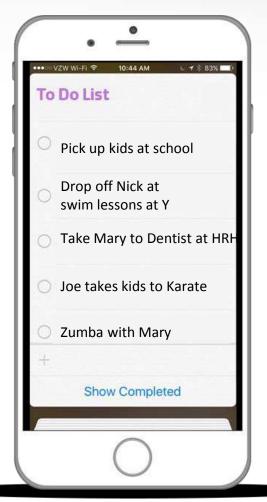
HFALTH & FITNESS

- **Group Exercise**
- Strength Training
- Cardio
- **Personal Training**
- Weight Loss Program





MOM'S TO-DO LIST...

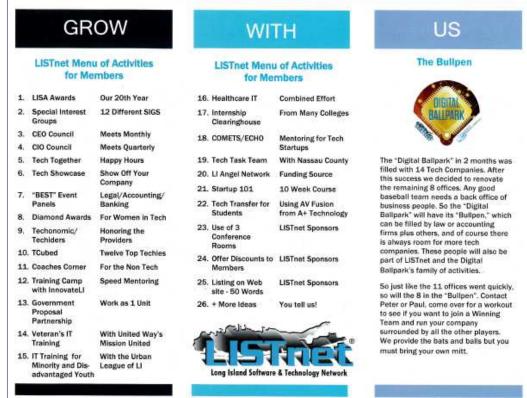




Digital Ballpark / LISTnet

- LISTnet is a not-for-profit tech organization started May 1997
- Promotes LI as a tech region and the growth of Tech Companies
- Urban League LI has promoted equal opportunities for minorities for over 40 years
- LISTnet with the support of the Urban League will manage the Digital Ballpark in Wyandanch

 Managing means filling the offices, creating the events and working with the community



Digital Ballpark / Plainview



- Opened May 2015 with 9 offices and expanded August 2015 to 24 offices
- All 24 offices occupied with individual small tech companies
- Big open space for tech events that can hold 125+ people
- Bonding events between occupants to help generate more business for the companies
- LISTnet promotes training in skills needed by the tech industry and works with colleges for internships and jobs

Digital Ballpark / Wyandanch



- 12 offices for individual small tech companies
- Open area to run events, training and let companies feel part of the community
- LISTnet and the Urban League will work to get minorities either jobs or to mentor tech startups
- Create training courses to be run for children and adults
- The Digital Ballpark will become an asset to Wyandanch Rising allowing people to see the value and benefits of the area

WYANDANCH

DIGITAL BALLPARK

LISTnet and the Urban League of Long Island, in partnership with Suffolk County, will create a **technology focused incubator**, co-working and event space in a retail storefront in Wyandanch Village.

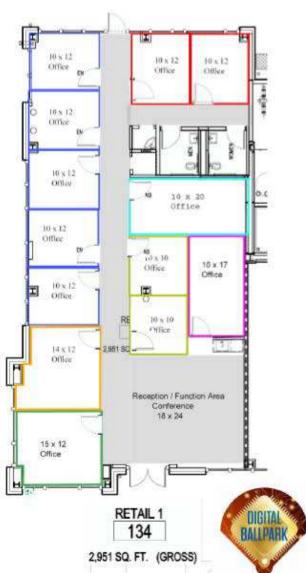


Projected Budget Building Fitout \$267,000 Furniture, Fixtures & Equipment \$140,000 Soft Costs \$18,000 Total \$425,000









Cultural Enrichment



Wyandanch Plaza Association, a 501(c)(3) charitable organization formed in 2016 leverages public and private resources to guide, manage and sustain activity in Wyandanch, enhancing a dynamic transit-oriented downtown and contributing to the quality of life for residents, businesses and visitors.



Arts Fair Summer 2016



Skating Rink Ribbon Cutting December 2016



Fall Fest Fall 2016



Project Warmth Day February 2017

Media & Press



Tenants move in at Wyandanch











http://www.newsday.com/business/babylon-wo health-center-in-the-new-wyanda

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Babylon wants health center in downtown Wyandanch

April 14, 2016 By Denise M. Bonilla denise.bonilla@newsday.com

Wyandanch set for

its historic makeover

LIBusiness

Newsday

Wyandanch Rising's 177 apartments attract 1,500 potential applicants

June 24, 2014 by DENISE M. BONILLA / denise.bonilla@newsday.com



ADOM 1.500 people have expressed interest in the 177 apartments being built as part of the Wyandanch redevelopment, according to the Garden City developer constructing the units, mitroring the crush of potential applicants for rental complexes opening elsewhere on Long Island.

Organization inc. in March after a banner promoting the apartments went up at the site.

"I think it says there's a dearth of rental housing executive vice president George Aridas. "And as Long Islands," said Albanese renters as some kind of undestrable person who doesn't file."

Rental apartment developments in Huntington Station and Patchogue recently opened to residents, and also generated far more applications than units.



The number of potential applicants in Wyandanch was announced Monday right at a community meeting to update residents on Wyandanch Rising, the hamnets long-term revitalization project. Hundrides turned out for the meeting, the first since Albanese began constructing one of two planned apartment buildings in July 1899.

The apartment buildings, called Wyandanch Village, will have units ranging from studies to there bedrooms above retails space. The first building, which Ardias said should be completed abuilding, which Ardias said should be completed on July, has 91 units. The second, due to be completed next spring, will have 86 units. Each building has 17,500 square feet of retail space he said his goal is to have 40 percent of the retail space rented in the first building by November.

About 30 percent of the apartments will be rented at market value. Aridas said. There will be 107 About, ou percent of the apartments will be reinhed at manter (value, Andas saot, There will be to units restricted to those with an Incomer of 50 or 60 percent of the area's annual medical income and 18 units with a 90 percent income restriction. According to consulting firm Novogradae. 8 company of Manhatta, Sudfillo County's medial notione for a family of fort is \$102,000. For a single person, it's \$35,600. Applications for all units will be available in July and a lottery for the



Wyandanch: A decade later, a groundbreaking

Albanese Organization, Inc.

Who We Are

The Albanese Organization is a privately held, full-service real estate firm dedicated to creating commercial and residential buildings of distinction, quality and architectural merit that optimize value, are environmentally responsible, and enhance the communities in which they are located.

What We Do

Specifically, we serve as a developer and represent owners, investors and joint-venture partners. We strive to realize the maximum potential from real estate holdings through the assemblage, development, construction, rehabilitation, management and marketing of undeveloped or underutilized properties. Our fiduciary responsibilities are performed with discipline, care and professionalism. Our development and management skills enable us to successfully achieve program, design, construction, and financial objectives.

Vision

Great accomplishments always begin with a vision of what can be. The achievement of that vision only occurs through dedication and perseverance and succeeds when it leads to enduring value. It is these principles upon which our professional commitments are founded.



Castagna Realty Co., Inc

Who We Are

Castagna Realty Co. Inc. is dedicated to being a leading diversified real estate company and is committed to the development and management of premier quality properties, including commercial, residential and mixed use.

What We Do

Our mission is to identify and develop quality sites consistent with the company vision and heritage, form strategic development partnerships and attract like-minded investors and enhance our company's 95 year reputation. Projects include the internationally recognized luxury shopping center Americana Manhasset, the New York State regionally significant 93 acre mixed use development of Syosset Park, and the new 230,000 sf LEED certified headquarters for Dealertrack Technologies in North Hills.

Vision

A commitment to community is an integral aspect of the Castagna family heritage and the Castagna Company culture. Castagna Realty's support is felt within the various communities that are home to Castagna properties, including Long Island, Westchester, Putnam County, Duchess County and beyond. Through great values, dedication, and perseverance Castagna Realty is able to achieve its vision in helping to make these communities even more wonderful places to live, work.











Q&A